



# Unlock your company's full potential.

At e2open, we address complex business, channel, network and supply chain problems with proven solutions that take you to the next level. Uniquely positioned at the intersection of planning, execution and network, we work with you wherever you are in your journey to business transformation.

## Customers Talk about How We Deliver Value

"By implementing an integrated international purchasing system, we have ensured that Leggett & Platt is maximizing its efforts to conduct its international procurement activities in a compliant manner."

— John Wainwright, President, Global Services, **Leggett & Platt, Inc.**

"We know what stock we have in the channel, is it healthy, what our average days of stock are, do we ship in more or do we reduce what we are shipping? We are really in control of channel data."

— Mailin Boeker, Senior Manager, Business Operations & Control, **Acer**

"With the E2open system, processes that used to take a whole calendar year now happen in a matter of days."

— Vinny Moscatello, Group Lead, Global Sourcing Center for Excellence, **Avon**

"Having visibility to the supply chain gives us and our suppliers the opportunity to plan. We talk about planning its capacity, its resources, its material—and it helps with the cost as well by having all those elements tied together."

— Morris Lenczicki, Vice President, Industrial Systems Applications, **L'Oréal**

"Once you can see the shipments moving in transit, you can predict any late shipments and adjust. NCR will see a seven-figure benefit from the implementation; it has added definite value for us."

— Josh Skeen, Director, Global Logistics Sourcing, **NCR**



**50%**

Reduced  
Procurement  
Operating Costs



**15-50%**

Improvement  
in Forecast  
Accuracy

**50-75%**

Reduced Costs  
of Ownership

**50-115%**

Improved  
Inventory Turns

**5-20%**

Reduction in  
Transportation  
Spend

**1-5%**

Better  
Price  
Control

**8-100%**

Reduction  
in Taxes and  
Duties

**5-15%**

Perfect  
Order  
Improvement

**50-75%**

Reduced  
Expediting  
Costs

**10-35%**

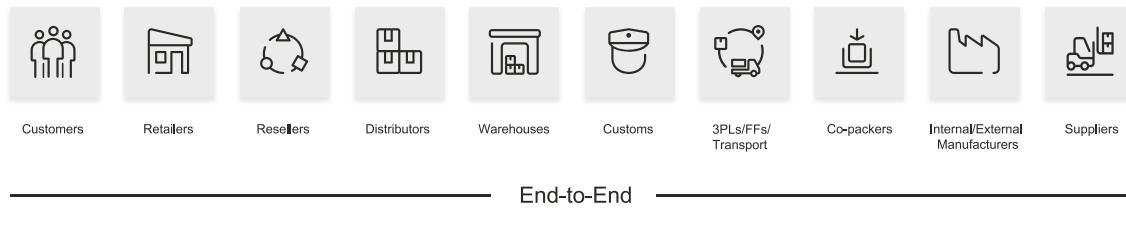
Inventory  
Reductions

## Intelligent Applications Meet Critical Business Needs

Seven intelligent application suites — each with a set of innovative applications for addressing business challenges — empower you to achieve a lasting competitive advantage and consistent return on investment (ROI), all in one cloud-based platform.



## Moving as one.<sup>TM</sup>



### Channel Shaping

Enhance revenue by unlocking the power of your channels. The latest decision-grade data enables you to make better planning and execution decisions while shaping demand channel incentives to maximize profitability.

### Demand Sensing

Bring planning into the digital age with demand signals that reflect what's actually happening — not what you hope will happen. Real-time channel partner and consumer data reduce forecast errors dramatically.

### Business Planning

Take the next step to better plan your business. Now you can bring together all supply chain data and plan your operations from one place for increased market share, a consistently profitable supply response and better customer service.

### Global Trade Management

Confidently export and import your goods, meeting compliance requirements with ease. Our applications streamline cross-border transactions so you can minimize risk and realize duty savings opportunities, leveraging the world's most accurate trade database.

### Transportation and Logistics

Orchestrate the movement of goods worldwide and respond rapidly to demand changes. We automate shipment planning, forecasting and multimode domestic and international execution to increase visibility, improve speed and reduce risk.

### Collaborative Manufacturing

Manage outsourced manufacturing with the same visibility and control as you have internally. We help you reinforce quality standards across your supply chain — including contract manufacturers and co-packers.

### Supply Management

Improve performance for even the most complex direct material procurement processes. Automating collaboration across all tiers of supply enables you to develop partners' trust and confidence while leveraging economies of scale.

© e2open, LLC. All rights reserved.  
E2open, the e2open logo and Harmony are registered trademarks of e2open, LLC, or its affiliates.